

# **UNITED WAY OF PRINCE EDWARD ISLAND**

**CHARLOTTETOWN, PRINCE EDWARD ISLAND**

**FINANCIAL STATEMENTS**

**YEAR ENDED MARCH 31, 2024**



**UNITED WAY OF PRINCE EDWARD ISLAND  
YEAR ENDED MARCH 31, 2024**

**CONTENTS**

	<b>PAGE</b>
<b>INDEPENDENT AUDITORS' REPORT</b>	1 - 2
<b>FINANCIAL STATEMENTS</b>	
Statement of Financial Position	3
Statement of Changes in Net Assets	4
Statement of Operations	5
Statement of Cash Flow	6
Notes to Financial Statements	7 - 14
Schedule of Administrative Expenses	15



To the board of directors of United Way of Prince Edward Island:

## Qualified Opinion

We have audited the financial statements of United Way of Prince Edward Island (the "Organization"), which comprise the statement of financial position as at March 31, 2024, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2024, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

## Basis for Qualified Opinion

As is common in many not-for-profit organizations, United Way of Prince Edward Island derives revenues from campaign or fundraising activities and events, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verifications of these revenues was limited to the amounts recorded in the records of United Way of Prince Edward Island. Therefore we were not able to determine whether any adjustments might be necessary to campaign revenues, excess revenues over expenses and cash flow from operations for the year ended March 31, 2024 and April 1, 2023, current assets as at March 31, 2024 and March 31, 2022 and net assets as at April 1, and March 31, for both the 2023 and 2024 years.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

## Other Matter

The financial statements of the United Way of Prince Edward Island for the year ended March 31, 2023 were audited by Bradley Handrahan Chartered Professional Accountants of Stratford, Prince Edward Island, Canada, prior to its merger with MNP LLP. Bradley Handrahan Chartered Professional Accountants expressed a qualified opinion on those statements on July 18, 2023 for the reasons described in the Basis for Qualified opinion paragraph.

## Emphasis of Matter - Discontinued Operations

We draw attention to Note 2 of the financial statements, which describes the effects of the decision to cease operations by the Board of Directors. Our opinion is not modified in respect of this matter.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### MNP LLP

25 Stratford Road, Stratford PE, C1B 1T4  
Suite 204, 101 School Street, Tignish PE, C0B 2B0

T: 902.628.2242 F: 902.367.3756  
T: 902.882.4448 F: 902.367.3756

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Stratford, Prince Edward Island

July 18, 2024

**MNP LLP**

Chartered Professional Accountants

**UNITED WAY OF PRINCE EDWARD ISLAND**  
**STATEMENT OF FINANCIAL POSITION**  
**MARCH 31, 2024**

	<u>ASSETS</u>		<u>2024</u>		<u>2023</u>
<b>CURRENT</b>					
Cash		\$	553,517	\$	172,400
Unrestricted			<u>320,812</u>		<u>639,001</u>
Restricted			874,329		811,401
Short-term investments					
Unrestricted			504,787		703,014
Restricted			100,286		-
Receivables					
Pledges (Note 4)			256,249		264,375
GCWCC (Note 9)			11,410		24,611
Other			38,562		10,822
Prepays			<u>57,886</u>		<u>30,078</u>
			<u>1,843,509</u>		<u>1,844,301</u>
<b>RESTRICTED INVESTMENTS</b>			-		95,726
<b>TANGIBLE CAPITAL ASSETS (Note 5)</b>			-		<u>2,410</u>
		\$	<u>1,843,509</u>	\$	<u>1,942,437</u>
<b><u>LIABILITIES</u></b>					
<b>CURRENT</b>					
Trade payables including government remittances payable of \$14,499 (2023 - \$24,494)		\$	118,577	\$	45,334
Deferred revenues (Note 6)			354,943		643,511
Current priority program			404,572		292,857
Current designations to Canadian Registered Charities			<u>198,983</u>		<u>150,339</u>
			<u>1,077,075</u>		<u>1,132,041</u>
<b><u>NET ASSETS</u></b>					
<b>UNRESTRICTED</b>			659,138		707,742
<b>INTERNALLY RESTRICTED (Note 7)</b>			<u>107,296</u>		<u>102,654</u>
			<u>766,434</u>		<u>810,396</u>
		\$	<u>1,843,509</u>	\$	<u>1,942,437</u>

**ON BEHALF OF THE BOARD OF DIRECTORS:**

Ashley Cherecia DIRECTOR      Leann M. DIRECTOR



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**STATEMENT OF CHANGES IN NET ASSETS**  
**YEAR ENDED MARCH 31, 2024**

---

	<b>Restricted for Community Contingency Fund (Note 7)</b>	<b>Restricted for Community or Operational Purposes (Note 7)</b>	<b>Unrestricted</b>	<b><u>2024</u> Total</b>	<b><u>2023</u> Total</b>
Balance, Beginning of year	\$ 1,779	\$ 100,875	\$ 707,742	\$ 810,396	\$ 941,750
Excess of revenues over expenses	-	-	(43,962)	(43,962)	(131,354)
Interest earned	<u>83</u>	<u>4,559</u>	<u>(4,642)</u>	<u>-</u>	<u>-</u>
<b>Balance, End of Year</b>	<b><u>\$ 1,862</u></b>	<b><u>\$ 105,434</u></b>	<b><u>\$ 659,138</u></b>	<b><u>\$ 766,434</u></b>	<b><u>\$ 810,396</u></b>



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**STATEMENT OF OPERATIONS**  
**YEAR ENDED MARCH 31, 2024**

	<u>2024</u>	<u>2023</u>
<b>REVENUES</b>		
<b>CAMPAIGN</b>		
Gross campaign revenue (Note 8)	\$ 869,238	\$ 861,238
Provision for pledge losses	<u>(41,711)</u>	<u>(41,343)</u>
<b>NET CAMPAIGN REVENUES</b>	<b><u>827,527</u></b>	<b><u>819,895</u></b>
<b>OTHER REVENUES</b>		
Community Services Recovery	464,273	-
211 PEI grant	427,797	398,572
Hurricane Response	250,000	565,782
Sector training and support	200,000	-
Interest	43,537	17,810
Executive Director Academy	21,958	-
Prior year pledge unrecoverable amount	21,146	(21,482)
Other income	73,805	9,230
211 Medical Homes	4,048	-
Sector Modernization	-	95,760
Common Outcomes	<u>-</u>	<u>41,443</u>
	<b><u>2,334,091</u></b>	<b><u>1,927,010</u></b>
<b>EXPENSES</b>		
Campaign (Note 9)	<u>305,452</u>	<u>256,703</u>
<b>NET REVENUES AVAILABLE FOR DISTRIBUTIONS AND COMMUNITY PROGRAMS AND SERVICES</b>	<b><u>2,028,639</u></b>	<b><u>1,670,307</u></b>
<b>DISTRIBUTIONS AND COMMUNITY PROGRAMS AND SERVICES</b>		
211 PEI Services	449,417	417,597
211 Medical Homes	4,048	-
Hurricane response	205,075	541,341
Community Services Recovery	407,809	-
Community development	189,678	353,182
Sector Support	184,054	-
Designations to Canadian Registered Charities	242,610	216,685
Priority programs (Note 10)	<u>387,500</u>	<u>272,856</u>
	<b><u>2,070,191</u></b>	<b><u>1,801,661</u></b>
<b>DEFICIENCY OF REVENUES OVER EXPENSES BEFORE OTHER</b>	<b>(41,552)</b>	<b>(131,354)</b>
<b>OTHER</b>		
Loss on disposal of tangible capital assets	<u>(2,410)</u>	<u>-</u>
<b>DEFICIENCY OF REVENUES OVER EXPENSES</b>	<b>\$ <u>(43,962)</u></b>	<b>\$ <u>(131,354)</u></b>



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**STATEMENT OF CASH FLOW**  
**YEAR ENDED MARCH 31, 2024**

	<u>2024</u>	<u>2023</u>
<b>CASH PROVIDED FROM (USED FOR)</b>		
<b>OPERATING ACTIVITIES</b>		
Deficiency of revenues over expenses	\$ (43,962)	\$ (131,354)
Item not requiring an outlay of cash		
Depreciation	-	1,171
Loss on disposal of capital assets	<u>2,410</u>	
	(41,552)	<u>(130,183)</u>
Changes in non-cash working capital items		
Receivables	(6,413)	35,984
Prepays	(27,808)	(1,397)
Trade payables	73,243	2,982
Priority programs and designations payable	160,359	(83,146)
Deferred revenues	<u>(288,568)</u>	<u>56,379</u>
	<u>(130,739)</u>	<u>(119,381)</u>
<b>INVESTING ACTIVITIES</b>		
Purchase of investments	(602,250)	(798,740)
Redemption of investments	795,120	1,092,831
Growth in investments, net of purchases and redemptions	<u>797</u>	<u>1,502</u>
	<u>193,667</u>	<u>295,593</u>
<b>CHANGE IN CASH</b>	<b>62,928</b>	<b>176,212</b>
<b>CASH, BEGINNING OF YEAR</b>	<u>811,401</u>	<u>635,189</u>
<b>CASH, END OF YEAR</b>	<b>\$ <u>874,329</u></b>	<b>\$ <u>811,401</u></b>
<b>CASH CONSISTS OF:</b>		
<b>CASH, UNRESTRICTED</b>	\$ 553,517	\$ 172,400
<b>CASH, RESTRICTED</b>	<u>320,812</u>	<u>639,001</u>
	<b>\$ <u>874,329</u></b>	<b>\$ <u>811,401</u></b>





**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**YEAR ENDED MARCH 31, 2024**

---

**1. NATURE OF OPERATIONS**

The United Way of Prince Edward Island (United Way) is a federally registered foundation that provides leadership and uses volunteers to raise and distribute money for programs and services to help meet the humanitarian needs of communities on Prince Edward Island. The Organization is registered as a registered charitable foundation with Canada Revenue Agency under the Income Tax Act and as such, is exempt from income taxes.

**2. DISCONTINUED OPERATIONS**

Subsequent to year end, the United Way of Prince Edward Island voted to unify with other United Ways in the Maritime region in order to increase its capacity to positively impact communities across the Maritime provinces. As a result of the unification, the United Way of Prince Edward Island will dissolve in 2024, with the assets and liabilities of the organization being assumed by the new regional organization. The assets and liabilities are shown at liquidation value for the current year financial statement presentation.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

These financial statements have been prepared in accordance with Canadian Accounting Standards for Not-For-Profit Organizations in Part III of the CPA Canada Handbook and include the following significant accounting policies.

**REVENUES**

The United Way of Prince Edward Island follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expense occurs or the restrictions are met. Unrestricted contributions are recognized as revenue when received or receivable, if the amount can be reasonably estimated and collection is reasonably assured.

Campaign pledges and donations that are undesignated or are directed to a focus area or priority goal by the donor are recognized as revenue in the year that they are received or pledged at the amount committed less a provision for uncollectable pledges. Funds raised during a campaign, net of related campaign expenses and provisions are used to provide funds for operations in the current year and fund partner programs and services in the following fiscal year.

Campaign pledges and donations that are designated by the donor to other Canadian registered charities and other United Ways are considered to be restricted by purpose and are recognized as revenue in the year they are pledged.

National or regional workplace campaigns that are coordinated by one United Way on behalf of other United Ways are known as Centrally Coordinated Campaigns. The pledges and donations received by other United Ways on behalf of the Organization are reported separately and included in pledges receivable until the revenue is received.



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**REVENUE (CONTINUED)**

Restricted investment income and Unrealized gains and losses are recognized as revenue when the related expense is incurred. Restricted endowment investment income is recorded in the statement of changes in net assets when earned. Unrestricted investment income is recognized when earned in the statement of operations.

**CONTRIBUTED SERVICES AND MATERIALS**

Volunteers contribute a considerable amount of time each year to run the annual campaign and to assist the organization in carrying out its programs and services. Because of the difficulty in determining the fair value of these services, contributed services are not recognized on these financial statements.

Contributions of assets, supplies and services that would otherwise have been purchased are recorded at fair value at the date of contribution, provided a fair value can be reasonably determined.

**GOVERNMENT ASSISTANCE**

The organization has recognized financial assistance under government incentive programs. Government assistance relating to capital expenditures is reflected as a reduction of the cost of the related asset. Government assistance relating to the reimbursement of expenses is recorded as revenue in the period the expenditure was incurred.

**EXPENSE RECOGNITION**

The organization recognizes expenses in the year they are incurred and donor-directed designations when they are distributed. Expenses are reported within the following two categories:

The cost of fundraising is recognized in the year it is incurred, and includes an allocation of the associated general administrative costs. A designation fee is charged to designated charities to recover the cost of fundraising and processing. The fee is reported as revenue and is recognized when the related designation is recognized as revenues. The Organization also incurs Government of Canada Workplace Charitable Campaign (GCWCC) Fundraising costs on behalf of participants of the GCWCC campaign (i.e. HealthPartners) and recovers their portion of the costs based on a pro-rata share of the revenue. GCWCC recoveries are reported as a reduction of the fundraising costs and recognized when deducted or received from recipients.

Community development priority program expenses are investments made to agencies and community Organizations through a call for proposal process, to deliver front-line programs and services that align to priority goals. These expenses are recognized in the year the annual program funding is approved by the Board and the recipient agencies are notified and accept the funding agreement.



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**DONOR DIRECTED DESIGNATIONS**

Designated donations are recognized as revenue in the year they are received or pledged. The organization pays the designated funds to Canadian Registered Charities.

**CASH**

Cash consists of cash on hand and bank account balances held at financial institutions.

**PLEDGES RECEIVABLE**

Pledges are recorded as revenue and receivable when signed pledge documents are received or other documents are available to provide reasonable evidence of a valid pledge. The provision for pledge losses is estimated as a percentage of the campaign revenue by management based on historical pledge losses. During the current year management used a factor of 4.8% (2023 - 4.8%) of total campaign revenues to determine this provision. Uncollectable pledge receivables are written off in full after two years on the statement of operations.

**TANGIBLE CAPITAL ASSETS**

Tangible capital assets are stated at cost. Depreciation of tangible capital assets is provided for using the declining balance and straight line methods at the rates shown in Note 5. Depreciation of additions is calculated at one-half the stated rate. No depreciation is recorded in the year of disposal. Tangible capital assets should be tested for impairment.

**USE OF ESTIMATES**

The preparation of these financial statements in conformity with Canadian Accounting Standards for Not-For-Profit Organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the current period. These estimates are reviewed periodically and adjustments are made to income as appropriate in the year they become known.

The use of estimates are used in the determination of depreciation, which requires an estimate by management in regards to the estimated useful life of the tangible capital assets allowance for doubtful accounts, which requires an estimate in regards of the collectability of receivables and, as such, bad debt expense is based on these estimates, and allocation of expenses.

**FINANCIAL INSTRUMENTS**

The organization initially records a financial instrument at its fair value except for a related party transaction which is recorded at the carrying or exchange amount depending on the circumstances.

The organization's financial instruments subsequently measured at amortized cost include cash, short-term investments, receivables, trade payables, current priority programs and current designations to other charities .



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

---

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**ALLOCATION OF EXPENSES**

Management has adopted the policy to allocate expenses in three areas, Administration, Campaign and Community Development. Unless an expenditure can be identified as relating to a specific area, management allocates the expenditure as follows:

	<u>2024</u>	<u>2023</u>
Administrative	25%	25%
Campaign	56%	56%
Community Development	19%	19%

General management and administration expenses are incurred to support functional areas and are allocated to campaign and community development expenses based on the time spent method. Following this method, general management and administrative expenses are allocated on the following basis:

	<u>2024</u>	<u>2023</u>
Campaign	33%	35%
Community Development	67%	65%

Total Campaign expenses reported in the statement of operations of \$305,452 (2023 - \$256,703) are reported after an allocation of \$59,508 (2023 - \$50,734) administrative expenses.

Total Community Development expenses reported in the statement of operations of \$189,678 (2023 - \$353,182) are reported after an allocation of \$123,594 (2023 - \$102,222) administrative expenses.

**GOVERNMENT OF CANADA WORKPLACE CHARITABLE CAMPAIGN (GCWCC)**

The Treasury Board of the Federal Government of Canada has appointed the United Way of Canada as the Official Campaign Manager for the internal Federal Public Service campaign to be conducted annually within the Federal Government of Canada. The United Way of Canada and HealthPartners were given equal access to donors. The United Way has adopted the accounting policy of recognizing total revenues from the campaign and showing the payments to HealthPartners for their portion as designated donations. During the year, \$74,516 (2023 - \$77,415) was pledged by Federal Public Service and will be remitted directly to HealthPartners. As well as incurring local campaign expenditures, the United Way is charged a percentage of the total National Campaign Management budget, proportionate to the GCWCC revenue on PEI.

**INTERNALLY RESTRICTED NET ASSETS**

Net assets which are internally restricted are stated at the original cost of the investment, and are increased each year by interest income earned in the year, net of any withdrawals which have been approved by the board of directors.



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

**4. RECEIVABLES - PLEDGES**

	<u>2024</u>	<u>2023</u>
2023 Campaign	\$ 297,960	\$ -
2022 Campaign	32,476	305,718
2021 Campaign	<u>-</u>	<u>64,898</u>
	330,436	370,616
Less: provision for pledge losses		
2023 Campaign	41,711	-
2022 Campaign	32,476	41,343
2021 Campaign	<u>-</u>	<u>64,898</u>
	<u>\$ 256,249</u>	<u>\$ 264,375</u>

**5. TANGIBLE CAPITAL ASSETS**

		<u>2024</u>			<u>2023</u>
<u>Rate</u>	<u>Cost</u>	<u>Government Assistance</u>	<u>Accumulated Depreciation</u>	<u>Net Book Value</u>	<u>Net Book Value</u>
Equipment	20%	\$ -	\$ -	\$ -	\$ 377
Computers	33%	-	-	-	1,931
211 Website	55%	-	-	-	<u>102</u>
		<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 2,410</u>



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

---

**6. DEFERRED REVENUES**

Deferred contributions for goldrush and special events are related to future year campaigns reflect the pledged and received amounts of donations accepted by the United Way that are restricted by the donor for the 2024 fundraising campaign.

During the year, the organization received \$247,904 (2023 - \$250,000) in grants for the implementation of the 211 PEI service. During the year \$449,417 (2023 - \$417,597) of these funds were used on expenses and capital purchases. The remainder of the grant has been deferred to be used in future years.

During 2023, the organization received \$57,000 in Hurricane Response funds, these funds have been used during the year.

During 2023, the organization received \$187,000 for sector training and support, these funds have been used during the year.

During 2023, the organization received \$56,464 for the Community Sector Recovery Fund, these funds have been used during the year.

During the year the organization hosted an Executive Director Academy, participants paid for 12 months at the beginning of the academy, funds received for periods subsequent to the year have been deferred.

	<u>2024</u>	<u>2023</u>
211 PEI Service	\$ 152,566	\$ 331,609
211 Medical Homes	105,952	-
Executive Director Academy	55,281	-
Goldrush and special events	41,144	11,438
Sector Training and Support	-	187,000
Hurricane Recovery	-	57,000
Community Sector Recovery Fund	-	56,464
	<u>\$ 354,943</u>	<u>\$ 643,511</u>



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

**7. INTERNALLY RESTRICTED NET ASSETS**

	<u>2024</u>	<u>2023</u>
Internally restricted assets for community program purposes include:		
Community Contingency Fund	\$ 1,862	\$ 1,779
Community or Operational Purposes	105,434	100,875
Common Outcomes Project	-	95,000
	<u>\$ 107,296</u>	<u>\$ 197,654</u>

The Community Contingency Fund was set up by the board of directors to meet the emergency needs of Agencies.

The Community or Operational Purposes Fund was set up by the board of directors to provide funding for new creative programming as identified in the community, or for operational purposes. The United Way may set aside up to 1% of annual campaign results towards the fund. The United Way board has the discretion to allocate 100% of the fund as a disbursement in any given year.

Interest earned on the restricted investments in the year was \$4,642 (2023 - \$1,502).

**8. GROSS CAMPAIGN REVENUES**

	<u>2024</u>	<u>2023</u>
Employee gifts	\$ 482,675	\$ 500,444
Corporate gifts	165,436	169,931
Individual	109,909	103,430
Work special events	91,218	81,500
Other gifts	20,000	5,933
	<u>\$ 869,238</u>	<u>\$ 861,238</u>

**9. CAMPAIGN EXPENSES**

	<u>2024</u>	<u>2023</u>
Direct Campaign expenses	\$ 245,944	\$ 205,969
Allocation of administrative expenses	59,508	50,734
	<u>\$ 305,452</u>	<u>\$ 256,703</u>

As disclosed in Note 3, administrative expenses are allocated between Campaign and Community Development expenses. Included in Campaign expenses are Government of Canada Workplace Charitable Campaign costs in the amount of \$33,655 (2023 - \$71,747), a portion of which is reimbursable from Health Partners in the amount of \$11,410 (2023 - \$24,611).



**UNITED WAY OF PRINCE EDWARD ISLAND**  
**NOTES TO FINANCIAL STATEMENTS**  
**MARCH 31, 2024**

---

**10. MULTI-YEAR FUNDING AGREEMENTS**

The Call for Proposals process has committed Priority Program Funding for a period up to two years with PEI Registered Charities. The funding levels in subsequent years may be subject to adjustments depending on campaign results and available funding.

Funding commitments are as follows:

2025	\$ <u>387,500</u>
------	-------------------

**11. FINANCIAL RISKS**

The organization is exposed to various financial risks through transactions in financial instruments. The following provides information in assessing the extent of the organization's exposure to these risks.

**Credit risk**

Credit risk is the risk that a customer will cause a financial loss to the organization by failing to discharge an obligation. The organization's main credit risks are related to its pledges receivable.

**12. LEASE COMMITMENTS**

The organization is committed to minimum annual lease payments for various operating leases for office space and office equipment as follows:

2025	\$	31,219
2026		28,252
2027		26,400
2028		27,400
2029		27,600





**UNITED WAY OF PRINCE EDWARD ISLAND  
SCHEDULE OF ADMINISTRATIVE EXPENSES  
YEAR ENDED MARCH 31, 2024**

	<u>2024</u>	<u>2023</u>
Audit and professional fees	\$ 16,891	\$ 8,993
Conferences and meetings	4,395	2,815
Depreciation	-	1,171
Dues and fees	4,824	4,583
Insurance	2,187	3,071
Martime Intigration Committee	24,300	-
Office expenses	15,326	12,779
Office rent	46,895	46,870
Other expenses	71	1,942
Salaries and wages	60,192	62,321
Telephone	5,482	7,124
Travel	<u>2,539</u>	<u>1,287</u>
	<b>183,102</b>	<b>152,956</b>
Allocation to Campaign Expenses	<b>(59,508)</b>	<b>(50,734)</b>
Allocation to Community Development Expenses	<u><b>(123,594)</b></u>	<u><b>(102,222)</b></u>
	<u><b>\$ -</b></u>	<u><b>\$ -</b></u>

